

Multi-Family Energy Savings Market Rate Incentives

January 1, 2023 - December 31, 2023

Enhance tenant comfort and improve your bottom line with energy-saving products and incentives for tenant units, common areas, and exterior spaces. To start saving, call **855-433-2700** or visit **MultiFamilyPortal.com**. For more information on natural gas improvements, reach out to your natural gas utility.

Fully covered products

Get started with free energy-saving products installed in your building.

- In-unit direct installation may include programmable thermostats, ENERGY STAR® certified LEDs*, and WaterSense® certified showerheads and faucet aerators
- Upgrade interior and exterior common area lighting to LED products

Offering design

We offer a streamlined process for all building types to make it easy for building owners/property managers to participate in our offering. Our team of experts will provide you with a main point of contact to support your project needs.

Reduce total project costs

Save on overall project costs of capital upgrades with incentives on energy-saving improvements that may help lower costs in the long-term. Common examples include:

- Packaged terminal heat pumps (PTHPs) and packaged terminal air conditioners (PTACs)
- High-efficiency furnaces and variable speed drives (VSDs)
- Cooling equipment including chillers, air conditioners, and refrigerators

Air sealing and insulation: Air sealing and insulating your building saves energy and helps make your building more comfortable. This program partially covers the cost of air sealing and insulation to prevent air leaks.

Improvement	Incentive
Air sealing and envelope air sealing: Air seal roof cavity and insulate with blown-in fiberglass and cellulose	\$0.20/per linear foot
Wall, crawl space floor, and foundation sidewall insulation: Minimize heat loss with high R-value insulation	\$0.25/per sq ft
Attic insulation with air sealing	\$0.50/per sq ft
Door sweeps and weatherstripping: Install metal sweeps and rubber weatherstrips on all exterior doors	\$10/each

Lighting: Upgrading to LEDs reduces your energy usage and improves lighting quality. This program can cover the cost of replacing or retrofitting bulbs and fixtures with LEDs. A variety of measures are available, and our approved contractors will install them at no cost.

Improvement	Incentive
Install occupancy sensors on qualifying fixtures	Fully Covered
Upgrade T12/T8 fluorescent fixtures to LEDs	
Retrofit exterior HID fixtures with LEDs	
Retrofit CFL pin-based with LEDs in units and common areas	\$50 incentive/\$30 co-pay

*Effective 2023, direct installation of LED for the market rate offering will be limited to 3 in unit LEDs and 15 common area LEDs.

Heating, ventilation, and air conditioning (HVAC): Receive incentives for upgrading heating and cooling systems and for retrofitting pumps and fans on existing systems to run more efficiently. Some common retrofits are outlined below.

Improvement	Incentive
Central air conditioner (AC) replacement: Upgrade existing central AC system with new central AC system to meet ENERGY STAR® standards*	\$50-\$75/ton
Room air conditioner replacement: Upgrade existing units with ENERGY STAR certified units (units must be at least 10 years old)	\$3-\$5/MBH
Room AC cover/gap sealer: Winterize in-unit ACs to improve comfort and save energy	\$20/each
Room heating/cooling system replacement: Replacement of small self-contained HVAC systems called PTACs or PTHPs with higher-efficiency models	\$25-\$80/MBH
Heat pump (space heat): Upgrade existing electric resistance heating systems with cold climate heat pumps	Up to \$5,800
Heat pump (water heater): Upgrade electric resistance water heaters with high efficiency heat pump water heaters	TBD
Thermostats: Contractor-installed replacement of manual thermostats with programmable or smart thermostats	\$100/programmable (common area) \$50/programmable (in-unit) \$200/smart (common area) \$100/smart (in-unit)
Variable speed drive: Water pumps and HVAC fans can be retrofitted with variable speed drives, which allow the motors to use less electricity when demand for water/air is lower	\$135/HP
Advanced rooftop controls: Advanced control systems installed on packaged rooftop units serving constant volume HVAC systems allows for more efficient system functionality	\$20/tons controlled

*As of 1/1/2023, SEER, EER and HSPF (currently used to indicate the efficiency) will be updated to SEER2, EER2, and HSPF2.

Refrigerators: This program offers an incentive to replace like-for-like in-unit refrigerators that were manufactured before 2014 with ENERGY STAR certified refrigerators.

Improvement	Incentive
ENERGY STAR certified replacements	\$125/each